## Recruitment and Retention Committee

March 15<sup>th</sup> Meeting Notes

## Attending:

Gail Glover, Gina Gardner, Tamara Sines, Gabrielle Argo, Karyn Wendrow, Kerri Harrington, Mark Drnek

Meeting was called to order at 6pm

- Mayor Drnek spoke for the first half of the meeting:
  - Provided an overview of the committee's role and expectations
  - Talked about the target market Alumni and the need for specific service professionals, such as lawyers, dentists, plumbers, electricians, etc.
  - Introduced the website All4Oneonta as place to post resources and other info
  - Outlined the roles of the three committees that inform the overall marketing effort – Engagement Marketing, Welcome Wagon, and Recruitment/Retention
  - Discussed budget and the needs to address media production, media placement, clerical, and personnel requirements.
- Discussion followed:
  - O Where is the geographic market to which we will be advertising?
    - Where are the alumni going?
  - o Climate Change as a recruitment asset
    - Green energy
    - Forward thinking community
    - Casella concern about maxing out of landfills in 2025
      - Speaking with SUNY about it
  - 10 years from now a good, affordable place
  - Talked about website and podcast
  - Short discussion about retention of graduates
- Homework assignments:
  - Review and comment on "Overview and Strategy"
    - To be sent to all as a word doc
  - Brainstorm Targeting options, Messaging Selling Points, Connection and Collaboration opportunities.
- Next meeting one month, date TBD
  - o Agenda: Budget, and items detailed above

Meeting adjourned at 7pm